

The Development of Potential

KEY ASSUMPTIONS ABOUT PEOPLE'S INHERENT NATURE.

People are inherently:

- ◆ **Intelligent!**
able to come up with a fresh, new and accurate response to each new situation
- ◆ **Co-operative!**
they enjoy working together to improve things and solve problems
- ◆ **Zestful, optimistic & enthusiastic!**
they love life
- ◆ **Powerful!**
they have the capacity to take charge of their own situation
- ◆ **Curious!**
eager to learn
- ◆ **Capable of Leadership!**



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Leading learning and skills

Communicating Acceptance to Others

- ◆ Open your heart to the other person.
- ◆ Give them your full attention - paying attention is more than just listening!
- ◆ At intervals, summarise the content of what they have been saying and check that you are understanding.
- ◆ When appropriate, ask them how they feel or reflect feelings you notice back to them.
- ◆ Ask “interesting questions”.
- ◆ Use silence effectively to prompt them to continue.
- ◆ Appreciate them for what they are doing well.



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(Source: Based on slides by Simmons Dickinson)



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